



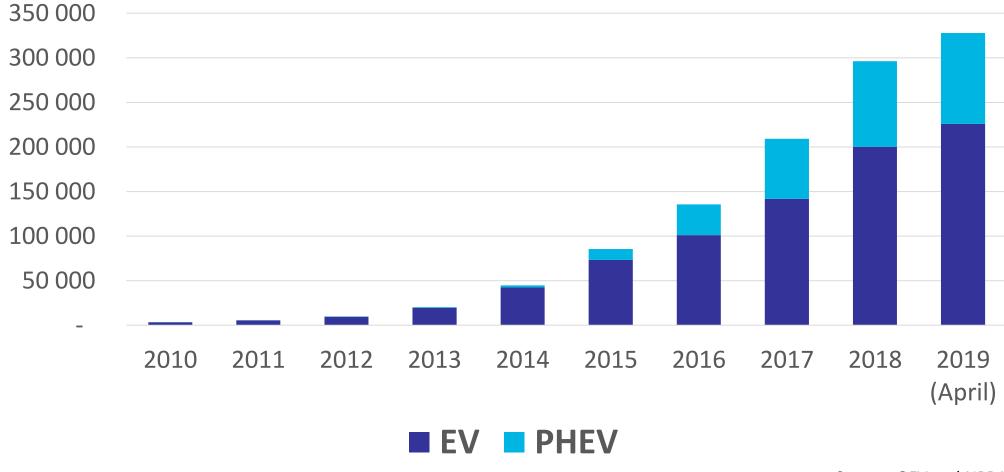


The EU fleet average target: 95g/km in 2021





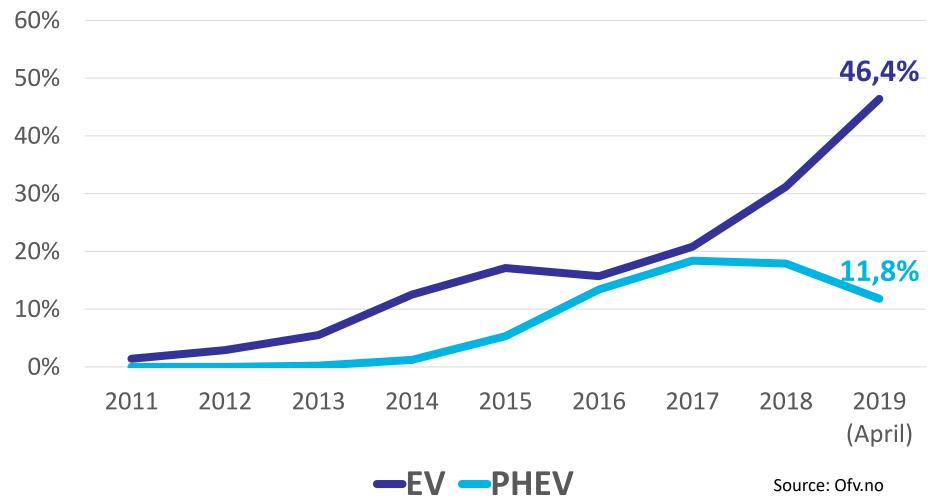
225 000 EVs in Norway! (+ 100.000 PHEVs)





Source: OFV and NPRA

Market shares new passengers cars















Energy and Environment

The world has just over a decade to get climate change under control, U.N. scientists say

"There is no documented historic precedent" for the scale of changes required, the body found.





Electric cars will cut emissions

- 1. We must clean up the grid (switch to renewable energy)
- 2. We must change our vehicle fleet so it can run on this renewable energy

And both must happen as soon as possible!





BATTERY POWERED BY CHANGE



AMNESTY INTERNATIONAL





Norway's 2025-goal

"All new passenger cars and light vans sold in 2025 shall be zero-emission vehicles. All new urban buses sold in 2025 shall be zero emitters or use biogas".



Meld. St. 33

(2016–2017) Melding til Stortinget

Nasjonal transportplan 2018–2029





How?

By taxing what we don't want and promoting what we want!

→ cars that can run on renewable energy.





Support is key

- Buying or leasing:
 - No purchase tax
 - Zero VAT
- Owning:
 - No annual road tax
 - 60% company car tax
- Using:
 - Toll roads, ferries, parking
 - Bus lanes





1 No purchase tax

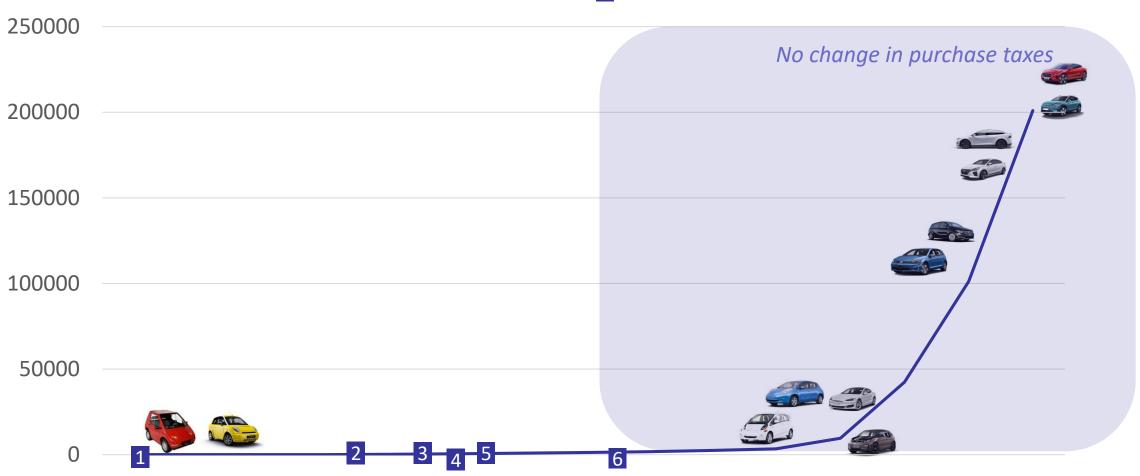
2 No road toll

EV fleet and policy

3 Free municipal parking 4 50 % reduced company car tax

5 0 % VAT

6 Access to bus lane





1998 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 1992 1994



Hva tror du skjer med en elbil i 40 kuldegrader?

Roald Isaksen i Karasjok kjøpte elbil for et halvt år siden. I dag fikk han for første gang prøve bilen i skikkelig kulde.





Dan Robert Larsen @doavttir Journalist



Piera Balto Journalist

(b) Publisert 04.01.2017, kl. 13:38



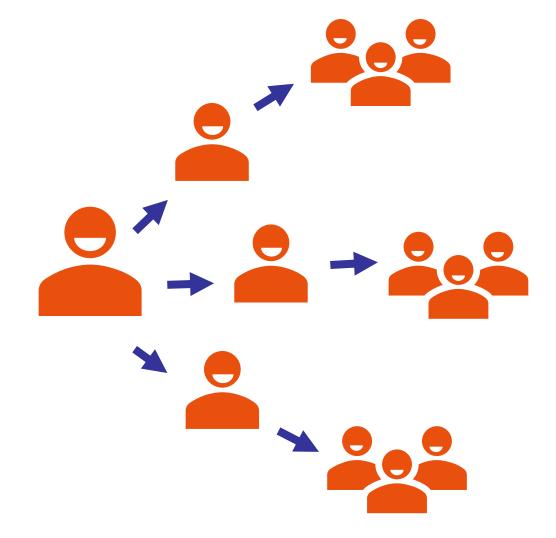
92 %

ARE SATISFIED OR VERY
SATISFIED WITH BEING AN
EV OWNER



73%

HAVE INSPIRED ONE OR MORE





EV market shares by county (by april 2019):

Møre og Romsdal 30%

Sogn og Fjordane **31%**

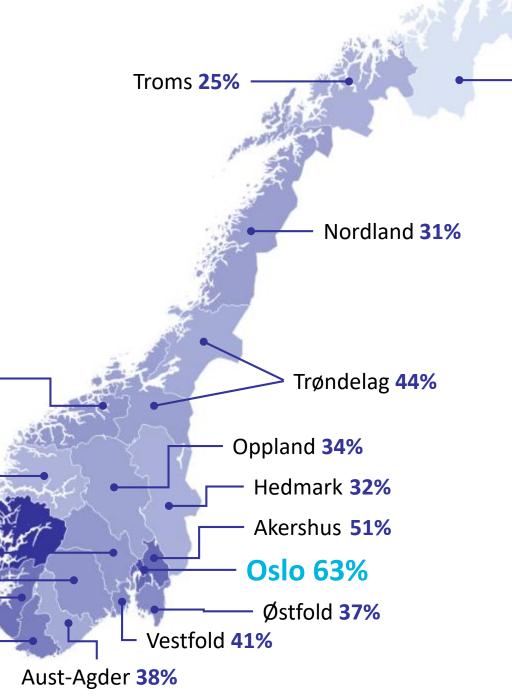
Buskerud 43%-

Telemark 41%

Hordaland 58%

Rogaland 51%

Vest-Agder 39%

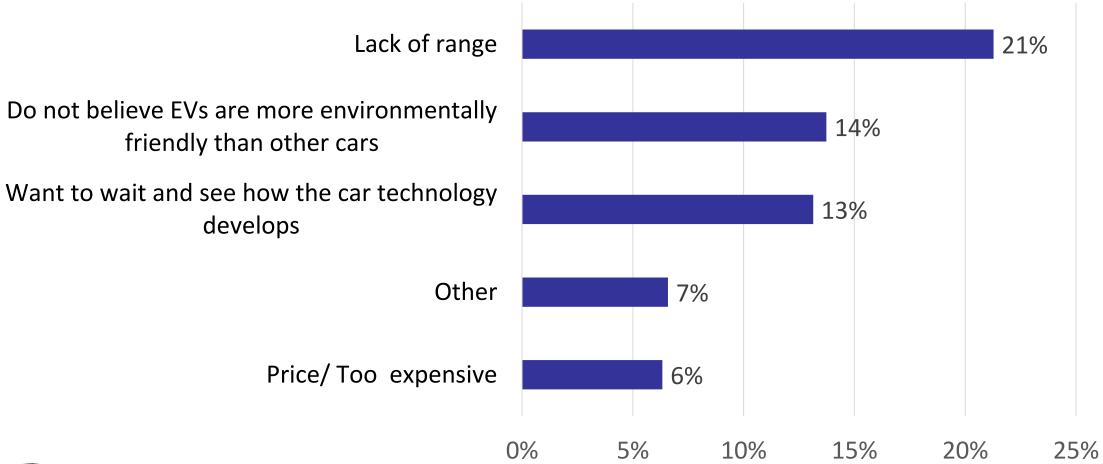




Source: Ofv.no

Finnmark 8%

5 biggest barriers - in Norway

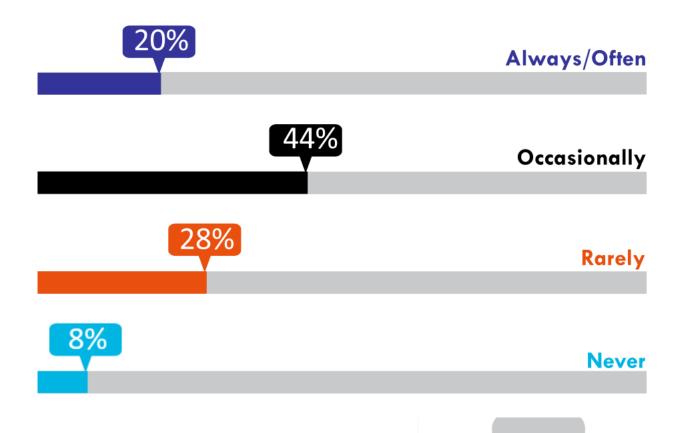








Do you experience queues at fast charging stations?











Towards 2025

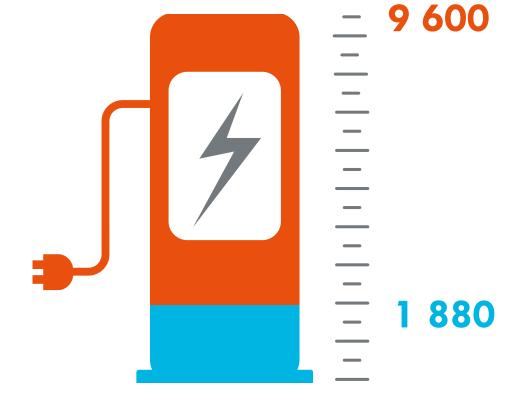
2025

Now













OEMs now think differently about BEVs







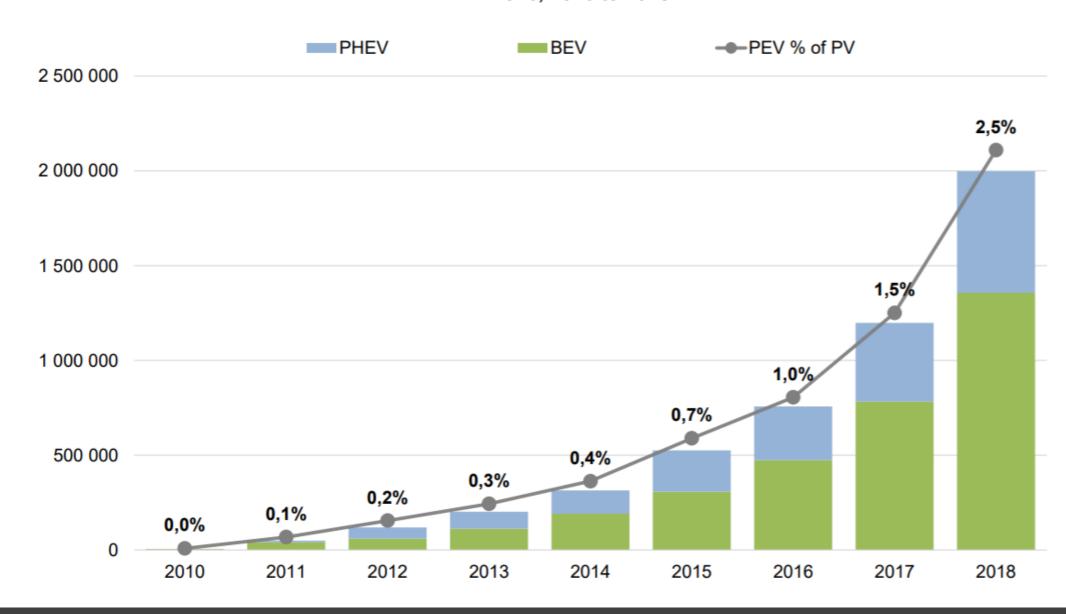






Electric Passenger Vehicles Sales - World, 2010 to 2018 -





What to do?

- Understand Disruption
- Think Collaboration
- Use Incentives
- Plan Charging





Electrification is spreading!

















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