#Post-truth and Renewable Energy: Misinformation and its Correction

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What is "Misinformation"?

Laboratory Experiments

Rock idol Richard Blake was found dead in his apartment. Police suspected a drug overdose as heroin was found near the body. Blake's sudden death shocked fans.

Fans will pay tribute at a ceremony tomorrow.

How should police and politicians respond?

"The police should investigate the local drug scene." "Artists need addiction support programs."

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Misinformation: Something thought to be truthful later turns out to be false

From the Laboratory to Society

"Post-Fact" World—"Post-Truth" Politics



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U.S. Presidential Candidates



Do Facts Matter?

(Swire, Berinsky, Lewandowsky, & Ecker, 2017)

- Present online sample (MTurk workers) with Trump statements
 - true or false
 - attributed to Trump or unattributed
 - obtain belief ratings

Do Facts Matter? (Swire, Berinsky, Lewandowsky, & Ecker, 2017)

- Present onl Donald Trump said that vaccines cause autism
 Trump state (MISINFORMATION)
 - true or fal
 - Donald Trump said that the US spent \$2
 - attributed trillion on the war in Iraq
 - obtain bel (FACT)

Do Facts Matter? (Swire, Berinsky, Lewandowsky, & Ecker, 2017)

- Present onl Donald Trump said that vaccines cause autism
 Trump state (MISINFORMATION)
 - true or fale Donald Trump said that the US spent \$2
 - attributed trillion on the war in Iraq
 - obtain bel (FACT)
- Rebut (affirm) false (true) statements

- ask for belief ratings immediately or week later

Belief Ratings (Swire et al., 2017)



Voting Intentions (Swire et al., 2017)





Voting Intentions (Swire et al., 2017)



- Republican opposer Trump
- Democrat unattributed
- Democrat Trump

Elections Over Time



Politifact

Misinformation

- Scope of the problem and its sources
- Does it matter?
- Why do people believe?
- Why do people continue to rely on retracted information?
- Ironic failures of corrections and "backfire" effects
- Successful debiasing

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What are the Sources of Misinformation?

Internet Sources (Betsch, 2011)



Internet Sources (Betsch, 2011)



Ramsay et al. (2010)

About once About 2-3 Almost **Rarely** Never times a week every day a week **Fox News** CNN **MSNBC** Network TV news broadcasts **Public broadcasting (NPR or PBS)** Newspapers and news magazines (in print or online)

It is unclear whether Obama was born in the US—or, Obama was not born in the US

Most scientists think climate change is not occurring + views are divided evenly

| | Never | Rarely | About once a week | About 2-3 times a week | Almost every day |
|--|-------|--------|----------------------|---------------------------|---------------------|
| Fox News | 30 | 37 | 45 | 36 | 60 |
| CNN | 51 | 40 | 39 | 25 | 25 |
| MSNBC | 49 | 34 | 35 | 35 | 20 |
| Network TV news broadcasts | 59 | 37 | 41 | 36 | 35 |
| Public broadcasting (NPR or PBS) | 49 | 41 | 36 | 21 | 13 |
| Newspapers and news magazines (in print or online) | 48 | 43 | 41 | 24 | 40 |

Scope of Misinformation

• Difficult to quantify but some false beliefs seem to be relatively widespread



Vaccinations, Autism, and the Public

- U.K. public in 2002 (Colgrove & Bayer, 2005):
 - -25% believed in link MMR vaccination autism
 - -39% believed in "equal evidence on both sides"

Petrovich et al. (2001): **13%** of GP's and **27%** of nurses found association with autism to be very likely or possible (Welsh sample).

WMD: Persistence of a Myth



■U.S. has found WMD ■Iraq probably has WMD U.S. has not found ■Iraq probably does not have WMD

Pluralistic Ignorance and False Consensus Effect

Climate Change: The Public vs. The Public



False Consensus Effect (Leviston et al., 2013)



When Are Opinions Misperceived? (Shamir & Shamir, 1997)

- Correlated with prominence of an opinion in the media
- Information that is more accessible raises people's estimates of the preponderance of that opinion

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News Sport Comment Culture Business Money Life & style

Environment Climate change

One third of Australia's media coverage rejects climate science, study finds

An academic study has found that 32% of articles dismissed or questioned the link between human activity and climate change

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U.K. MMR Vaccination Rates (Smith et al., 2007)



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DTP Vaccinations (Gangarosa et al. 1998)

- DTP = diphtheria-tetanus-pertussis
- Pertussis (whooping cough)
 - millions of cases and 100,000's of deaths annually (developing countries)
 - preventable by vaccination
 - difficult to treat and can have serious long-term consequences even in survivors
- Localized opposition provides naturalistic "experiment"



Incidence of pertussis (whooping cough

Policy Support: Climate Mitigation



Policy Support: Climate Mitigation


BMC Public Health

RESEARCH ARTICLE



Open Access

Highlighting consensus among medical scientists increases public support for vaccines: evidence from a randomized experiment

Sander L. van der Linden^{1*}, Chris E. Clarke² and Edward W. Maibach²

 Perception of scientific consensus pivotal for climate-change attitudes (Lewandowsky et al., 2013; Cook & Lewandowsky, 2016; van der Linden et al., 2015)

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How and What Do People Believe?

- Norms of everyday conversational conduct suggests speakers are *truthful* and *relevant* (Grice, 1975).
- Comprehension often impossible without initial acceptance of truth and hence belief (Gilbert, 1991)
 - people first believe upon comprehension ...
 - then attach negation "tag" (unless they are distracted)
 - negation tag may be forgotten sooner than the to-be-negated information

Fluency and Truth (Reber & Schwarz, 1999).

Bolligen is a city in Switzerland

Osorno is a city in Chile

- If it's easy to read or understand (no accent), material is more likely to be judged true.
- "Fluency" is taken to be an indicator of compatibility with prior knowledge.

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Pretrial Publicity

- A Notwithstanding standard admonition
 n to ignore pretrial publicity
- Control
- Pretrial publicity: Inflammatory articles 80%
 prior to transcript

"Guilty"

45%

Why Does Misinformation Persist?



- Correction of misinformation leaves a gaping hole in people's event model.
- People prefer a *wrong* model to an *incomplete* model.

That Was the Good News

Misinformation

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Backfire or Boomerang Effects

- Corrections can make things worse
- Telling people that something is wrong may make them believe *more* in the *wrong* information
 - worldview backfire effect
 - (familiarity backfire effect)

Worldview Backfire Effect

- Belief in WMD split along partisan lines
 - Republicans **61%** (average 2006 2008)
 - Democrats 18%
- What happens if corrective information is presented?



Worldview Backfire Effect (Nyhan & Reifler, 2010)



Worldview Backfire Effect

- People actively counter-argue to resist the correction (Prasad et al., 2009).
- Initially-held incorrect beliefs become *more* entrenched.
- Some evidence for ideological symmetry of worldview effects (i.e., for political left, Nyhan & Reifler, 2010).
- Also shown for vaccinations (in people who have negative pre-existing attitudes, Nyhan et al., 2014).

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Providing an Alternative



- Correction of misinformation leaves a gaping hole in people's *event model*.
- But they like a *correct* alternative even better.

Pretrial Publicity Revisited

- All participants read transcript of "Guilty" murder trial and deliver verdict.
 45%
- Control
- Pretrial publicity: Inflammatory articles prior to transcript
- Suspicion: Inflammatory articles followed by suggestion that prosecutor planted them

Fein et al. (1997)

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Fein et al. (1997)

"Guilty

45%

80%

Suspicion and Inoculation

- Research on misinformation: Correction effective if people are:
 - skeptical of a source
 - suspicious of motives
 - people who doubted that Iraq War was over WMD processed information more accurately (Lewandowsky et al., 2005, 2009)
- Important to analyze denial and publicize their techniques

Inoculation (Cook, Lewandowsky, & Ecker, 2017)



Inoculation (Cook, Lewandowsky, & Ecker, 2017)



Successful Debunking

- People can discount misinformation if they are suspicious or skeptical of motives
- People can discount misinformation when there is a causal alternative
 - if an alternative explanation for an event is provided
 - if people discover misinformation was "astroturfed" by a "front group"
 - which can discredit hidden sponsor

Successful Debunking

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- People can discount misinformation when there is a causal alternative
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 Remember Richard Blake?
 - if people discov Who died of a drug overdose ...
 "astroturfed" by a more successive of a drug overdose ...
 - which can discr

"The toxicology report was negative and the cause of death was linked to cardiac problems"

Renewable Energy

Solution Aversion: On the Relation Between Ideology and Motivated Disbelief

Troy H. Campbell and Aaron C. Kay Duke University



Wind Turbines

- There are no verifiable adverse health effects of wind turbines
- ... although there is a lot of pseudoscience to suggest otherwise ...
- ... and although health complaints from the public seem to suggest otherwise





- Only 129 individuals ever complained (out of 32,000+ residents within 5km)
- 116/129 (90%) of complainants made their first complaint after 2009 when anti wind farm groups began campaign
- Laboratory evidence suggests that expectation determines symptomology (Crichton et al., 2013).

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Use this information to induce skepticism

Thank You.



John Cook Stephan Lewandowsky Also available in German, French, Dutch, Polish, Swedish, Spanish, and Italian <u>http://sks.to/debunk</u>

The End

FOREIGN Vaccine-Preventable Outbreaks



http://www.cfr.org/interactives/GH_Vaccine_Map/#map

97 out of 100 climate experts think humans are causing global warming 4 4 4 42 42 4 4 4 4

Doran et al 2009, Anderegg et al 2010

http://sks.to/consensus

97 out of 100 climate experts think

| Control Conser (a) Acceptance of scientific propositions* (a) Acceptance of scientific propositions* CO2 emissions cause climate change 3.96 (0.081) 4.35 (0.081) Smoking causes lung cancer 4.63 (0.069) 4.72 (0.081) HIV virus causes AIDS 4.24 (0.106) 4.61 (0.081) (b) Perceived consensus among scientists (b) Perceived consensus among scientists Emissions and climate change 67.28 (3.11) 88.47 (0.081) Smoking and lung cancer 91.81 (1.90) 92.79 (0.081) HIV and AIDS 84.83 (2.79) 91.21 (0.081) | |
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| HIV and AIDS 84.83 (2.79) 91.21 | (2.62) |
| (a) (b) (c) | (3.16) |
| (c) General climate trends | |
| Increase in atmospheric temperature 60.53 (2.42) 71.86 (| (3.05) |
| Increase of global sea level 61.52 (2.94) 66.28 | (3.15) |
| Doubling of weather-related natural 53.26 (3.38) 57.56 (| (3.52) |
| | |

Doran et al 2009, Anderegg et al 2010

http://sks.to/consensus

Broader Context

 ...activists with ties to the Tea Party ... brand ... preserving open space as ... a United Nationsled conspiracy to deny property rights... They are showing up at planning meetings to denounce bike lanes ... and smart meters...



Broader Fallout of Conspiracism

British Journal of Psychology (2012) © 2012 The British Psychological Society



The British Psychological Society

www.wileyonlinelibrary.com

The social consequences of conspiracism: Exposure to conspiracy theories decreases intentions to engage in politics and to reduce one's carbon footprint

Daniel Jolley* and Karen M. Douglas* University of Kent, Canterbury, UK
Broader Fallout of Conspiracism

frontiers in PSYCHOLOGY

ORIGINAL RESEARCH ARTICLE published: 18 July 2013 doi: 10.3389/fpsyg.2013.00453



The Sarrazin effect: the presence of absurd statements in conspiracy theories makes canonical information less plausible

Marius Hans Raab, Nikolas Auer, Stefan A. Ortlieb and Claus-Christian Carbon*

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Claus-Christian Carbon, Department of General Psychology and Methodology, University of Bamberg, Markusplatz 3, D-96047 Bamberg, Germany e-mail: ccc@experimentalpsychology.com Reptile prime ministers and flying Nazi saucers—extreme and sometimes off-wall conclusion are typical ingredients of conspiracy theories. While individual differences are a common research topic concerning conspiracy theories, the role of extreme statements in the process of acquiring and passing on conspiratorial stories has not been regarded in an experimental design so far. We identified six morphological components of conspiracy theories empirically. On the basis of these content categories a set of narrative elements for a 9/11 story was compiled. These elements varied systematically in terms of conspiratorial allegation, i.e., they contained official statements concerning the events of 9/11, statements alleging to a conspiracy limited in time and space as well as extreme statements indicating an all-encompassing cover-up. Using the method of narrative construction, 30 people were given a set of cards with these statements and asked to construct the course of events of 9/11 they deem most plausible. When extreme statements were present in the set, the resulting stories were more conspiratorial; the number of official statements included in the narrative dropped significantly, whereas the